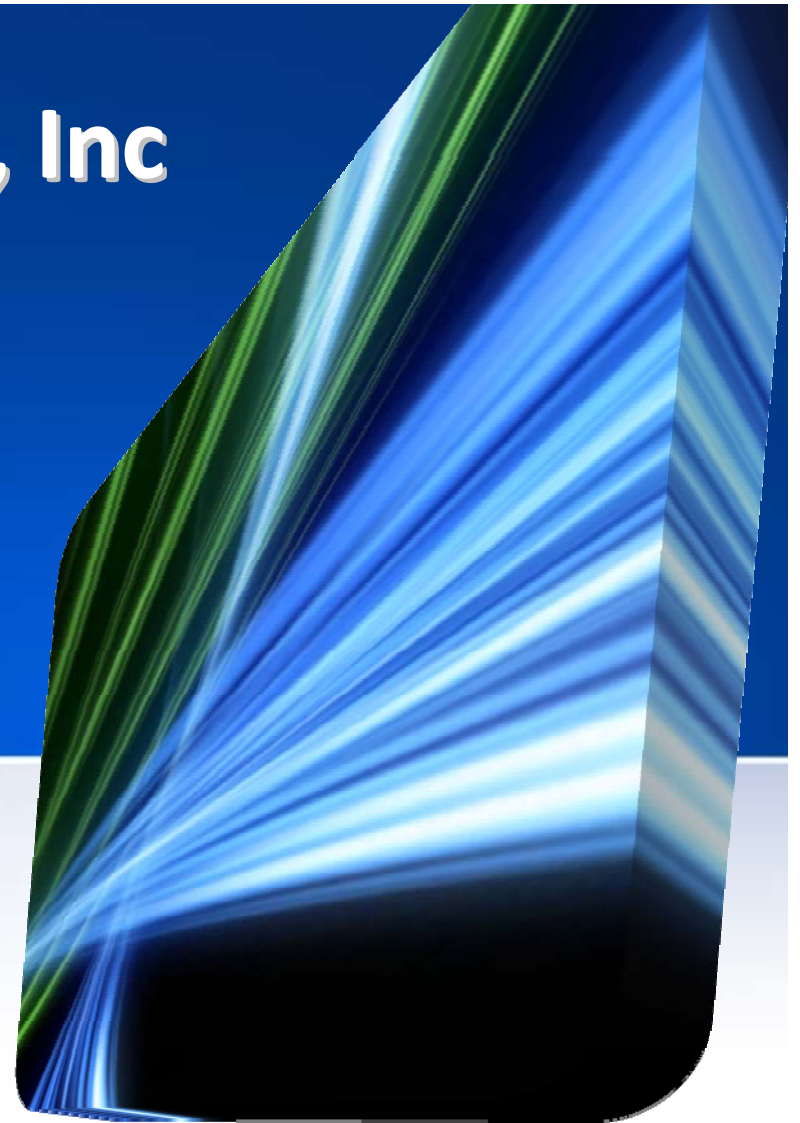


Washington Broadband, Inc



**Specializing in Rural Fixed
High-Speed Internet for
Yakima County**



The Local Touch



700 Customers, 4 Full-Time Employees

Dial-up – 1994, Wireless - 2001

1MB to 10MB Speeds Offered

Rates \$39 to \$119/month

12 Towers, 2 Solar Powered

Dual 100MB Fiber Backhaul

2.4GHz, 5GHz and 3.65Ghz

VoIP, Netflix, Camera Friendly

Yearly FREE Speed Upgrades



WISP's Care More About Rural



- ✓ Rural farms use technology to monitor crops
- ✓ Low Density is more affordable by Fixed Wireless
- ✓ Near- symmetrical network allows video uploading
- ✓ Unlimited downloads let customers pay flat rate

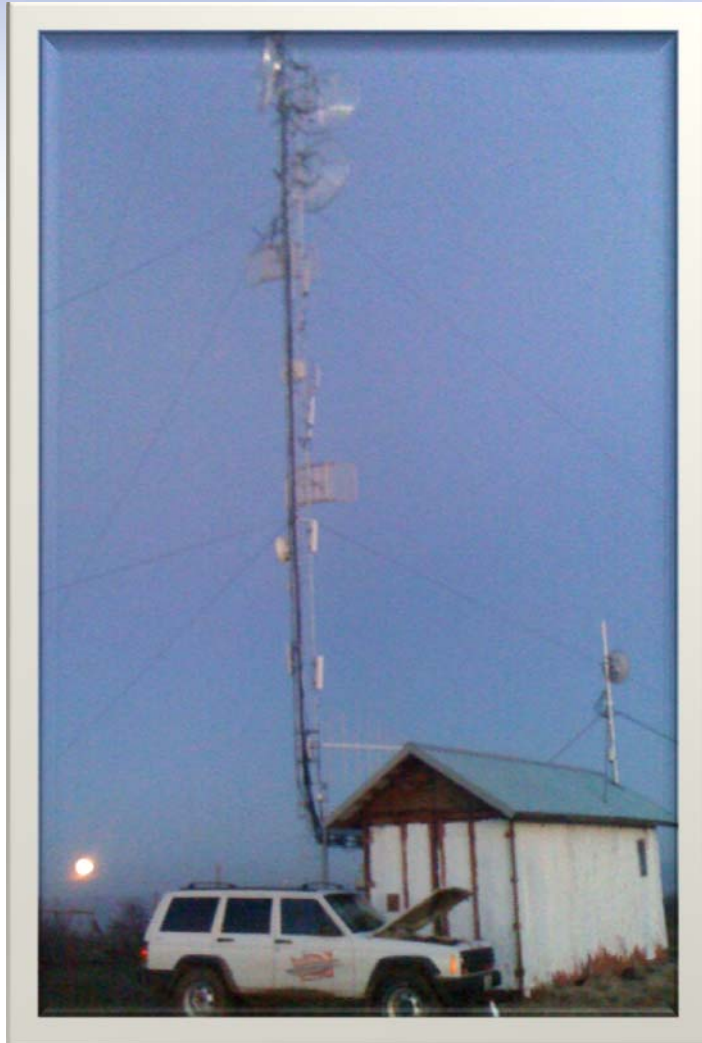


More Of Our Infrastructure

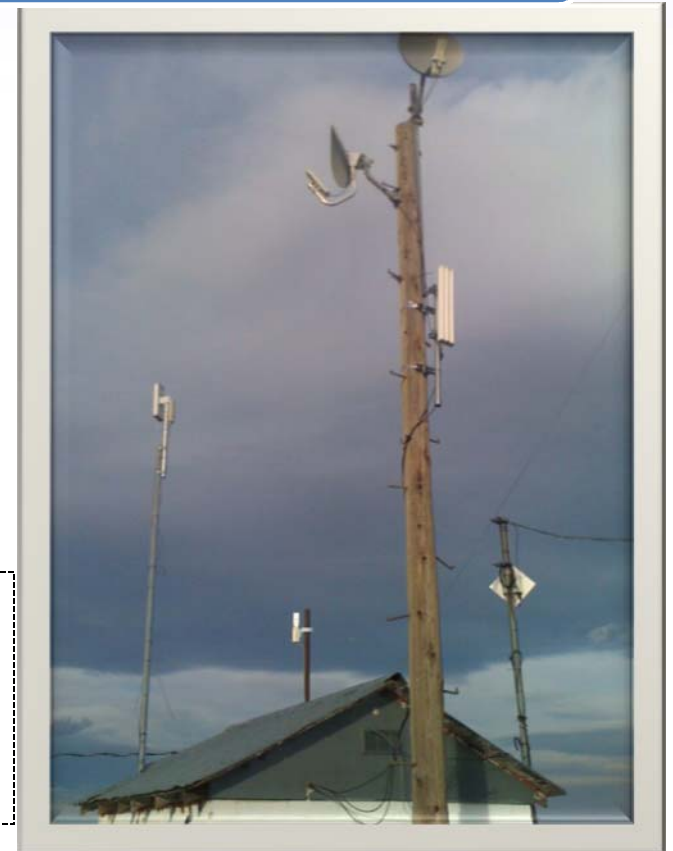


We take Radio Separation Seriously! ↓

← We host the Fire Department and 3 radio stations



14 Mile Backhaul
10MB Customer
When Town Burned
Was the only
Internet



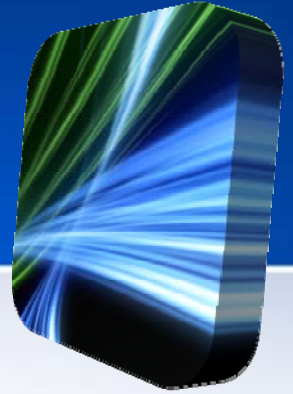
Our Customers Prefer Us



Video #1:
Gary Jackson
*Home Office
Businessman*

Video #2:
C.J. St. Hillaire
*Senior IT
Labbeemint
Growers*

Challenges of the Industry

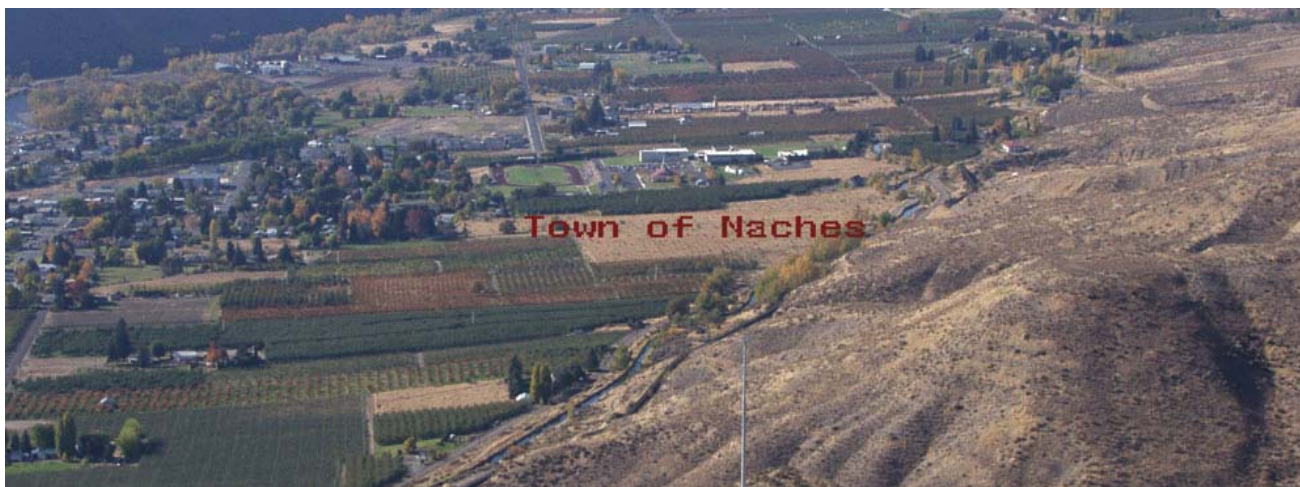


The cost of replacing radios every three years

More towers required on surrounding hillsides of all population

30% rejection rate due to low power radios unable to penetrate trees

Interference caused by other unlicensed appliances



Thank you for this opportunity to speak at the FCC today!



❖ I also thank WISPA for making it possible



3201 W. Nob Hill Blvd, Yakima, WA 98902
Forbes Mercy, President